Center for Leadership and Management Senior Leadership Seminars





Are you a senior-level executive looking for training and developmental experiences that prepare you to lead at the highest levels? Our Senior Leadership Program brings together an array of courses that touch on the five key leadership competencies of Building Coalitions, Business Acumen, Leading People, Leading Change and Results Driven. You can take each course separately or take all four over time to earn a special "Senior Leader" certificate. Courses included in the program include Leading People; Managing for Results; Executive Survival Skills; and the Washington Executive Seminar, a two-week, 80-hour course focused on Leadership in a Political World.

For more information about the Senior Leadership Seminar, please contact clm@graduateschool.edu or call the Center for Leadership and Management at (202) 314-3580.



Program Objectives

Target Audience: Restricted to GS 14-15; Location: Washington, DC, or at your location for groups of 15 or more

- Provides ECQ training for agency CDP programs
- Develops competencies essential for senior leadership positions

Washington Executive Seminar

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EXEC9904L 10 days 6 CEU $3,799
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Focus on the Executive Core Qualification (ECQ): Building Coalitions, placing an emphasis on the competencies External Awareness, Political Savvy, Influencing/Negotiating, and Oral Communication.

In this two-week, non-residential program, participants engage in individual and group activities, exercises, simulations, and presentations. The Executive Seminar focuses on the political aspects of serving as a senior executive in the federal government. Faculty includes former House staffers, political appointees, and senior executives from GAO, OMB, and other federal agencies.

This course applies towards completion of the DoD Financial Management Certification Program.

June 10-21, 2019		Washington,	DC
October 21 – November 1	1, 2019	Washington,	DC

Executive Survival Skills

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EXEC9911L 3 days 1.8 CEU $1,699
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Address the theoretical and practical leadership aspects essential for survival in today's changing environment. Examine how the leader's attitude, values, and beliefs influence organizational performance. Analyze your critical-thinking/decision-making processes and apply strategies to improve them. Learn to be resilient, overcome setbacks, and avoid career derailment in the rapidly changing, high-pressure environment of executive leadership.

This course applies towards completion of the DoD Financial Management Certification Program.

January 23-25, 2019	Washington, DC
April 1-3 2019	Washington, DC
June 3-5, 2019	Washington, DC
September 23-25, 2019	Washington, DC

Managing for Results

EXEC9913L 3 days 1.8 CEU \$1,699

Today's federal leaders are expected to plan for and measure performance to demonstrate that the agencies and programs they manage are viable and achieving results. Learn strategies to achieve measurable performance gains in your organization. Explore organizational issues affecting performance measurement, the balanced scorecard, accountability, entrepreneurial approaches to improvement, and how to manage stakeholder expectations.

This course applies towards completion of the DoD Financial Management Certification Program.

March 11-13, 2019	Washington, DC
May 20-22, 2019	Washington, DC
September 16-18, 2019	Washington, DC

Leading People

EXEC9912L	3 days	1.8 CEU	\$1,699
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Develop insight into critical leadership behaviors and how to adapt them to the needs of your organization through this highly interactive seminar. Explore the Executive Core Qualification (ECQ): Leading People, and the fundamental leadership competencies. Examine trust and integrity as the foundations for leadership while learning to maximize performance. Learn team leadership and how to create a "Culture of Greatness" through coaching and empowerment.

This course applies towards completion of the DoD Financial Management Certification Program.

February 11-13, 2019	Washington, DC
April 10-12, 2019	Washington, DC
June 12-14, 2019	Washington, DC
September 9-11, 2019	Washington, DC